



MEMBERSHIP APPLICATION

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QUALIFICATION FOR MEMBERSHIP

Membership in American Pyrotechnics Association (APA) is extended to companies, firms and other entities involved in, or associated with the fireworks industry. Applicant agrees upon acceptance into membership to abide by and be subject to all of the terms, provisions, and obligations of the by-laws of the APA now enforced and hereafter adopted. In addition, applicant agrees that it will not engage in the manufacturing or distribution of prohibited consumer fireworks or explosive devices.

MEMBERSHIP CATEGORIES

FULL

Partnership or corporation which maintains and operates its principal place of business within the limits of the United States of America for the manufacturing, distribution, or importation of fireworks and other pyrotechnic products which are sold and distributed within the US. Members in this category are eligible to apply for a voting membership in APA, provided applicant is complying with all rules, regulations, and by-laws of this Association.

FOREIGN MANUFACTURER/EXPORTER

Foreign companies engaged in the manufacturing and/or exporting of fireworks and other pyrotechnic items whose principal offices are outside the US. Applicants agree that all merchandise shipped is in full compliance with all existing US state and federal laws and regulations regarding construction and transportation. Foreign Manufacturer/Exporter members are eligible for technical advice from the APA regarding compliance with these laws and regulations. Members in this category do not have voting rights in the APA.

SUPPLIER

US or foreign companies that supply materials or services to the fireworks industry and are not engaged in the sale, importation, or distribution of fireworks or pyrotechnic articles. Members in this category do not have voting rights in the APA.

ADDITIONAL NOTES

ATF License If your company has an explosives license or permit from the U.S. Bureau of Alcohol, Tobacco, and Firearms (ATF) please enclose a photocopy with this application.

Note: Applications must be received at least 60 days prior to a Board of Directors meeting to receive consideration at that meeting. Meetings are held at the Annual and Winter Educational Conferences.

MEMBER BENEFITS

Government Liaison We provide a liaison with the U.S. Consumer Product Safety Commission (CPSC), The Department of Transportation (DOT), and other federal agencies to encourage mutual understanding and support in the development and implementation of regulations, safety programs and other projects.

Technical Support APA's Executive Director and Safety Manager are available to offer members technical support and expertise.

Information The APA compiles statistics, and acts as a central information source on regulatory actions and other matters pertinent to the pyrotechnic industry. The APA newsletter, email alerts, and our member-only website provide comprehensive and current information on industry legislation, statistics, and events.

Annual Convention A members-only annual meeting & convention provides a forum to interact with other leaders of the industry. Attendees hear from a variety of speakers, including representatives from federal agencies discussing the issues that have the most impact on them.

Winter Educational Conference Offers workshops on regulatory and business related issues, DOT Hazmat Training, and more. Non-members may attend this conference at a higher registration fee.

Public Relations Acts as a comprehensive source of information on all aspects of the fireworks industry to members of the press, state legislatures, and town councils. We also offer information and training sessions on how you can enhance your interactions with the press and public.

Fireworks Testing Our technical consultant, noted fireworks expert Dr. John Conkling, can analyze the composition of fireworks upon request to test for compliance to federal law.

Emergency Response System (ERS) The APA ERS is a benefit available only to full and Foreign Manufacturer/Exporter members. The system is designed to provide required emergency response information for shipments of or incidents involving display fireworks, consumer fireworks, and articles pyrotechnic. A value at over \$400 a year.

Discounts Members receive a 40-50% savings on APA publications and conference registrations.

APA Committees There are a number of committees and sub-committees whose members work to solve problems common to the industry. These committees include: Code, Manufacturing Safety, Proximate Pyrotechnics, Public Display, Public Relations, Retail Sales, Transportation, and more.



P.O. Box 30438 • Bethesda, MD 20824-0438
 Phone (301) 907-8181 • Fax (301) 907-9148

SPECIAL INTRODUCTORY OFFER
First Time APA Member Applicants
Take 20% Off Below Dues Rates

MEMBERSHIP APPLICATION

CONTACT INFORMATION

Company Name _____
 Primary Contact _____
 Address _____
 City, State, Zip _____
 Phone _____
 Fax _____
 E-mail _____
 Website _____

Year company established _____
 Additional Contact _____
 E-mail _____
 Additional Contact _____
 E-mail _____
 Additional Contact _____
 E-mail _____

DUES STRUCTURE

FULL MEMBER

Dues	Annual Sales
<input type="checkbox"/> \$1,300	\$0-250,000
<input type="checkbox"/> \$2,000	\$250,001-750,000
<input type="checkbox"/> \$3,500	\$750,001-3,000,000
<input type="checkbox"/> \$6,600	\$3,000,001-5,000,000
<input type="checkbox"/> \$8,300	Above \$5,000,001

**FOREIGN MANUFACTURER/
EXPORTER MEMBER**

Dues	Annual Sales
<input type="checkbox"/> \$1,300	No U.S. Sales
<input type="checkbox"/> \$3,000	Less than 25 containers
<input type="checkbox"/> \$5,700	More than 25 containers

SUPPLIER MEMBER

Dues \$1,000

Full Member dues are based on gross sales for the previous year. Please have your accountant sign the attached verification form and return it along with your dues payment. Foreign Manufacturer/Exporter Member dues are based on fireworks sales to the U.S. from the previous year. Piers Report is monitored to assure proper dues payment. Supplier Provides a non-fireworks goods or service.
 * An estimated 6.25% of your dues are non-deductible as a result of APA lobbying activity.

NATURE OF BUSINESS

Please use the following definitions when completing this section

Manufacturer: Manufactures fireworks or other pyrotechnic devices.
Distributor: Sells fireworks to wholesalers and/or retailers for resale.
Wholesaler: Sells fireworks to retailers for resale to consumers.
Retailer: Sells consumer fireworks to the public or fireworks displays to users. (retail stands, tents, fireworks stores)
Display Firm: Provides public displays, or sells fireworks displays to customers.
Supplier: Provides a non-fireworks goods or service.

PLEASE INDICATE THE COMPANY'S PRIMARY NATURE OF BUSINESS:

Fireworks Specific Companies			
<input type="checkbox"/> Manufacturer	<input type="checkbox"/> Consumer	<input type="checkbox"/> Display	<input type="checkbox"/> Proximate
<input type="checkbox"/> Importer/Distributor	<input type="checkbox"/> Consumer	<input type="checkbox"/> Display	<input type="checkbox"/> Proximate
<input type="checkbox"/> Wholesaler	<input type="checkbox"/> Consumer	<input type="checkbox"/> Display	<input type="checkbox"/> Proximate
<input type="checkbox"/> Retailer			
<input type="checkbox"/> Display Firm			

Supplier Companies		
<input type="checkbox"/> Chemical Service	<input type="checkbox"/> Legal	<input type="checkbox"/> Safety Products
<input type="checkbox"/> Consultant	<input type="checkbox"/> Media	<input type="checkbox"/> Software
<input type="checkbox"/> Financial	<input type="checkbox"/> Paper Products	<input type="checkbox"/> Trade Group
<input type="checkbox"/> Firing System	<input type="checkbox"/> Professional Service	<input type="checkbox"/> Transportation
<input type="checkbox"/> Insurance	<input type="checkbox"/> Promotional Products	<input type="checkbox"/> Other _____

TRADE REFERENCES

Please list three APA member companies who are familiar with your business and can verify the statements made in this application. If you cannot provide three references, please contact the APA for assistance. Full member applicants must provide 3 references from a fireworks display or retail company that is currently an APA member.

Company Name / Name of Contact

1 _____ / _____
 2 _____ / _____
 3 _____ / _____

PAYMENT INFORMATION

Card Holders Name _____
 CC # _____
 Exp Date _____

Check Enclosed Credit Card: MC VISA AMEX

Total enclosed/to be charged \$ _____



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MEMBERSHIP APPLICATION

FIREWORKS SALES VERIFICATION FORM (For Full Members Only)

COMPANY NAME _____

I hereby authorize my CPA or other Accountant to provide the following information with respect to my existing membership or my application of membership in the American Pyrotechnics Association. I understand that this information is confidential and is not to be disclosed without my express consent.

 Printed Name of Authorizing Individual

 Signature Title Date

ACCOUNTANT CERTIFICATION

This is to certify that the American Pyrotechnics Association member or applicant for membership named above, should fall into the following category, based upon the gross annual sales of fireworks for that company including any subsidiary companies engaged in the business of fireworks or fireworks related activities.

<u>Annual Fireworks Sales</u> (Including fireworks, toy smoke devices, sparklers and trick noise makers.)	<u>Preparer's Initials</u>
\$0 - \$250,000	
\$250,001 - \$750,000	
\$750,001 - \$3,000,000	
\$3,000,001 - \$5,000,000	
Above \$5,000,001	

 Printed Name

 Name of Firm

 Signature Title Date